

CUSTOMER TESTIMONIAL

# Allianz Suisse

Working securely  
with mobile devices



Allianz Suisse provides digital solutions not only for your customers: your employees also benefit from digitization. Mobile work with smartphones and tablets is possible for Allianz employees without compromising security or compliance. How this works and how it is successfully implemented can be found in this case study.



## Allianz

With innovative products and services, Allianz Suisse offers its clients comprehensive solutions from A-Z in the areas of insurance, pensions and assets. With a premium volume of around CHF 3.8 billion, it is one of the most important insurance companies in Switzerland – both for property as well as life insurance.

## Challenge

Allianz Suisse faced the challenge of finding a solution for working securely while mobile that allows employees, for example, to access corporate data while travelling or edit their mails. Several conditions had to be met:

- + Compatibility with the Mobility Management solution Workspace ONE / Airwatch from VMware, which has been introduced throughout the Group
- + Connection to both the IBM and Microsoft Exchange environments
- + Integration of Polaris Office, negating the need for other thirdparty solutions
- + Ability to use both corporate and private mobile devices

The proof-of-concept demonstrated that SecurePIM from Virtual Solution is the only known solution that meets all of the above conditions. Once the decision was made, SecurePIM was quick to implement in just months. The Virtual Solution team, along with Jevotrust, partnered to implement SecurePIM into the IT environment at Allianz Suisse.

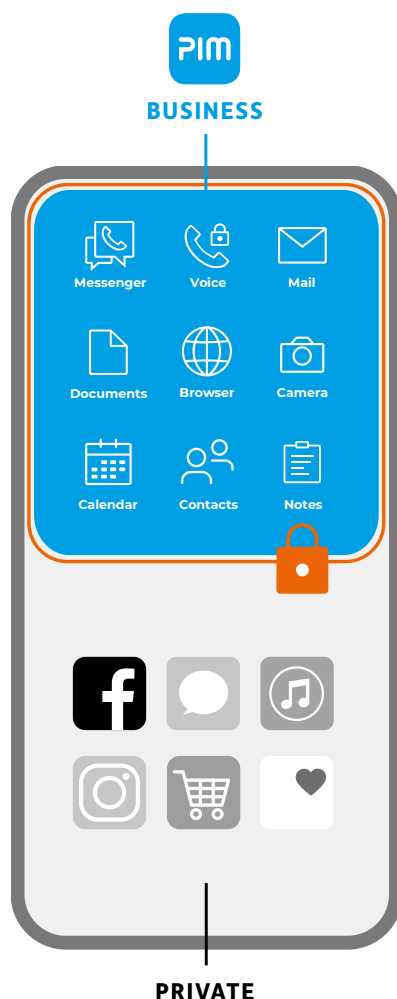
## The solution

SecurePIM is used by roughly half of the 3,600 employees of Allianz Suisse - from the managing director to the insurance group. Both iOS and Android devices are used because SecurePIM is independent of the mobile operating system.

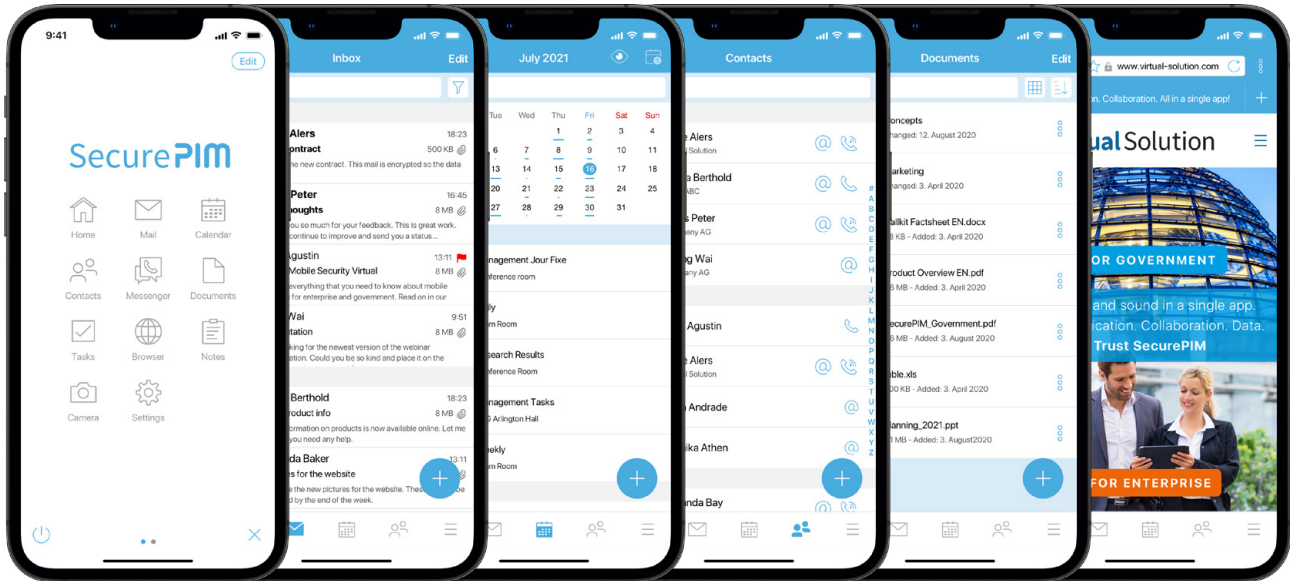
In addition to company-owned mobile devices, Allianz Suisse relies on a Bring-Your-Own-Device model (BYOD). This means that thanks to SecurePIM, employees can use private smartphones and tablets for official purposes, for example, to retrieve e-mails, to compare company and private calendars or to access documents on the company network. Corporate data that is provided and processed with the SecurePIM app is protected from access by other apps, and company information and contact data can therefore not be viewed from other apps.

## Benefits for Allianz Suisse

- + Sustainable: Allianz Suisse is well equipped to switch from the IBM infrastructure to Microsoft Exchange as both systems are supported and integrated
- + Simple: High user satisfaction due to usability and functionality
- + Flexible: easy integration of both private and company mobile devices as part of the Bring-Your-Own-Device model (iOS and Android devices)
- + Timesaving: the entire implementation was completed in only four months
- + Secure: Thanks to modern encryption technologies, corporate data is encrypted at all times - within the container on the mobile device and during transmission, in both the IBM and Microsoft Exchange environments







## Functionality

SecurePIM offers all the functionality needed to work for Allianz Suisse using mobile devices securely. Employees can use functions such as email, calendars, and contacts on their devices without sacrificing usability or security. SecurePIM is implemented as native apps for both iOS and Android, which means that users can quickly adjust and be productive.

Another important factor for the IT department of Allianz Suisse is that SecurePIM is connected to both the Exchange and the IBM Domino infrastructure. Due to Virtual Solution's close collaboration with IBM, SecurePIM also supports IBM Domino encryption without having to use another tool. Users therefore do not have to enter their passwords for every encrypted e-mail that is sent via SecurePIM since it is handled transparently in the background.

In addition, all data within the SecurePIM app is protected by a PIN, password or fingerprint. No other app on the mobile device has access to any data stored in the SecurePIM container.

2.000  
personal  
devices

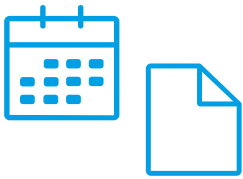
250  
proprietary  
devices

2.000  
iOS-devices

250  
Android-devices



The calendar function of SecurePIM, which can be easily operated via drag-and-drop. Users can view their (private) appointments from other popular calendar apps in the SecurePIM calendar, making scheduling conflicts a thing of the past, adding a significant value for users. This was a significant argument for Allianz Suisse, since none of the other providers could solve this problem.



The integration of Polaris Office as an alternative to the standard document processing support is also well received. This way, files can be received via e-mail with SecurePIM and accessed directly in the app's document module. This is an important function for sales representatives of Allianz Suisse, allowing them to access, edit and use presentations directly in SecurePIM. Employees can find their way around faster and the documents remain in the app (ensuring security) and do not need to be opened in another (external) application.

Multi-account is another feature highlighted by Allianz Suisse. Users can quickly and easily switch between up to three e-mail accounts within SecurePIM. This makes it possible to configure IBM Notes and Exchange accounts in parallel or to access group mail accounts in addition to a personal account.



Another feature supported by SecurePIM is CallKit for iOS. This additional functionality allows callers to be identified, even if they are not stored in the local contact list. The contacts or their phone number, first name and last name are exported to a separate area to which the iOS operating system has access but not the other apps on the mobile device. Users can then see the names call details displayed in the call list. SecurePIM is currently the only container app that supports CallKit integration.

»Working with Virtual Solution has been reassuring from the beginning. Above all, the difficulties with regard to the integration of IBM Notes were taken seriously and implemented professionally. The functionalities of SecurePIM have advantages over other, comparable products - for example, calendar integration. It should also be emphasized that SecurePIM is constantly being developed and new features are added on a regular basis.«

Robert Spaltenstein, Manager, Development General Applications, Allianz Technology AG



### About Virtual Solution

Virtual Solution, a Materna Group company, is a software vendor specializing in secure mobile applications, with its headquarters in Munich and a development office in Berlin.

The company develops and markets the SecurePIM and SecureCOM applications, as well as the SERA security architecture for iOS and Android. SecurePIM enables mobile working which is both encrypted and user-friendly. Authorities are able to communicate using smartphones and tablets, while maintaining the levels of confidentiality required for information which is categorized as Classified /VS-NfD and communicate at the security level NATO RESTRICTED.

For companies, SecurePIM ensures compliance with the General Data Protection Regulation (GDPR) when working from mobile devices, reducing the risk of committing GDPR violations and the loss of company data.

Virtual Solution was founded in 1996 and employs a staff of around 90 people. All products offered by Virtual Solution bear the trust mark »IT Security made in Germany« awarded by the TeleTrust IT Security Association, founded to promote trust in information and communication technology in Germany.

## Virtual Solution

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